



Disclaimer



These presentation materials have been prepared by PT Delta Dunia Makmur Tbk ("Delta") (the "Company"), solely for the use at this presentation and have not been independently verified. Information relating to PT Bukit Makmur Mandiri Utama ("BUMA") has been included with its content, and has not been independently verified.

This presentation is being communicated only to persons who have professional experience in matters relating to investments and to persons to whom it may be lawful to communicate it to (all such persons being referred to as relevant persons). This presentation is only directed at relevant persons and any investment or investment activity to which the presentation relates is only available to relevant persons or will be engaged in only with relevant persons. Solicitations resulting from this presentation will only be responded to if the person concerned is a relevant person. Other persons should not rely or act upon this presentation or any of its contents.

You agree to keep the contents of this presentation strictly confidential. This presentation material is highly confidential, is being presented solely for your information and may not be copied, reproduced or redistributed to any other person in any manner. In particular, this presentation may not be taken or transmitted into Canada or Japan or distributed, directly or indirectly, in the Canada or Japan. Further, this presentation should not be distributed to U.S. persons except to (1) qualified institutional buyers in reliance on the exemption from the registration requirements of the Securities Act provided by Rule 144A and (2) to non-U.S. persons outside the United States in an "offshore transaction" as defined in Regulation S of the U.S. Securities Act of 1933, as amended.

No representations or warranties, express or implied, are made as to, and no reliance should be placed on, the accuracy, fairness or completeness of the information presented or contained in this presentation. Neither the Company nor any of its affiliates, advisers or representatives accepts any responsibility whatsoever for any loss or damage arising from any information presented or contained in this presentation. The information presented or contained in this presentation is current as of the date hereof and is subject to change without notice and its accuracy is not guaranteed. Neither the Company nor any of its affiliates, advisers or representatives make any undertaking to update any such information subsequent to the date hereof. This presentation should not be construed as legal, tax, investment or other advice.

In addition, certain information and statements made in this presentation contain "forward-looking statements." Such forward-looking statements can be identified by the use of forward-looking terminology such as "anticipate," "believe," "considering," "depends," "estimate," "expect," "intend," "planning," "planned," "project," "trend," and similar expressions. All forward-looking statements are the Company's current expectation of future events and are subject to a number of factors that could cause actual results to differ materially from those described in the forward-looking statements. Caution should be taken with respect to such statements and you should not place undue reliance on any such forward-looking statements.

Certain data in this presentation was obtained from various external data sources, and the Company has not verified such data with independent sources. Accordingly, the Company makes no representations as to the accuracy or completeness of that data, and such data involves risks and uncertainties and is subject to change based on various factors.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares or other securities of the Company or BUMA and neither any part of this presentation nor any information or statement contained therein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. Any decision to purchase securities in any offering of securities of the Company or BUMA should be made solely on the basis of the information contained in the offering document which may be published or distributed in due course in connection with any offering of securities of the Company or BUMA, if any.

By participating in this presentation, you agree to be bound by the foregoing limitations.



1Q 22 Financial Highlights



Overburden Removal and Coal

124 MBCM

Up 90% Y-o-Y

18 MT

Up 44% Y-o-Y

Revenue

US\$ 332M

Up 108% Y-o-Y

EBITDA

US\$ 70M

23.9% EBITDA Margin

Operating Cash Flow

US\$ 40 M

Up 47% Y-o-Y

Net Profit/(Loss)

US\$ (0) M

Effect of ramp-up of new growth

Net Debt

US\$ 823 M

>60% of debt only due 2026 or later

FY22 Overburden Guidance

480 - 565 MBCM

FY22 Coal Guidance

74 - 86 MT

FY22 Revenue Guidance

US\$1,300 – 1,500M

FY22 EBITDA Guidance

US\$320 - 380M

FY22 Capital Expenditure Guidance

US\$150 - 200M

1. FY22 Guidance includes contribution from BUMA Australia



Highlights in 2021



Financial

- Refinanced with a US\$400M 2026 bond - same pricing, more flexibility to accommodate growth
- Secured US\$350M bank loan facility from Bank Mandiri, to facilitate new contracts' capex and geographical diversification
- Recent extension of long-term contracts with manufacturers that includes leasing facilities, with a move towards global supply agreements
 - Financial Lease Facility by Komatsu Astra Finance of US\$317M
 - Offshore loan by CAT Finance group of US\$170M

Operations

New Contracts/Extensions:

- New 5 year contract with Adaro's Tutupan Mine operation with total contracted volume of over 234 MBCM OB and 44 MT coal
- Signed an extension and expansion contract for Bayan's Indonesia Pratama mine for 5 years to 2031, with total contracted volume of over 650 MBCM OB and over 75 MT coal

Operational Improvements:

- Advanced mining technology rollouts in certain sites to improve productivity and cost reduction
- Improved dumping method to address challenging mine condition and increase productivity and safety level especially during heavy rainfall

Growth

Mining Services

 Expanded geographical capability and diversified customer base into the Australian market by acquiring Downer Mining East

Mine Ownership

 Acquired a 15.4% stake in Asiamet Resources (ARS) ListCo and conducting due diligence for an investment at the project level

Looking Ahead – FY2022

- Announced the extension of BUMA Australia's contract with the BHP Billiton and Mitsubishi Alliance at the Blackwater until 2026 valued at AUD540mn
- Awarded a new contract with Bowen Coking Coal valued at AUD320mn
- BUMA is actively engaging on additional projects, including expansion into base metals:
 - BUMA has been increased its orderbook by c.USD2.3bn (c.55% increase) since September 2020





Company Overview

Financial Overview

Key Investment Highlights

Mining Services Overview

Appendix



listed on IDX

(2001)

Corporate Overview





 Established in 1990, listed in IDX as DOID in 2001.

Delta Dunia

- NTP Ltd., now consisting of SHPL, own 37.9% with remainder owned by public shareholders.
- Holding company of PT Bukit Makmur Mandiri Utama ("BUMA"), one of the leading coal mining services contractor in Indonesia
- BUMA, acquired in 2009, is the primary operating of DOID

 Established in 1998, and wholly owned by PT Delta Dunia Makmur (DOID) since 2009

BUMA

- Strong #2 mining contractor in Indonesia with c.15% market share
- Customers include largest and lowest cost coal producers in Indonesia and new players with high potential for future growth
- Secured long-term, life of mine contracted volume
- Over 3,000 high quality equipment from Komatsu, Caterpillar and Scania
- More than 15,500 employees

100%

Holding

company

BUMA Australia

100%

Operating

company

Operating company

- Established in 2021 to acquire the Open Cut Mining business of Downer
- Acquisition included the transition of all people, mining services contracts, assets, systems and intellectual property
- Leading Tier 1 mining contractor in Australia for more than 75 years
- Robust contract base with BHP-Mitsubishi Alliance (BMA) Blackwater-Goonyella coking coal mines & 2 mine-mouth powerplant for Queensland government
- Highly experienced management team exploring substantial growth pipelines
- More than 1,000 employees

Full ownership less one share



Corporate Strategy



CORE BUSINESS

US\$m, unless stated ¹	FY18	FY19	FY20	FY2I	IQ22 ²
OB Removal (MBCM)	393	380	282	326	124
Revenue	892	882	602	911	332
EBITDA	298	236	164	234	70
% EBITDA margin³	36%	29%	29%	28%	24%
EBIT	164	88	20	82	13
% EBIT margin ³	20%	11%	4%	10%	5%

- BUMA is Indonesia's second largest mining contractor, with a ~15% market share
- BUMA averaged ~350MBCM for the last 4 years
- Established, long-term contract base, with current orderbook of ~US\$6.5bn
- BUMA has actively expanded its contract base, targeting first quartile mining operations
 - Dominant positions with, Adaro Energy, Bayan Resources and Berau Coal Energy

- The completion of the Downer Mining East (BUMA Australia) acquisition expands our core business another key mining jurisdiction
- Adds ~160MBCM capacity to our core business
- Robust contract base with BHP-Mitsubishi Alliance (BMA) Blackwater-Goonyella coking coal mines & 2 minemouth powerplant for Queensland government
- Highly experienced management team exploring substantial growth pipelines

Strong and stable cashflows

will drive

diversification

ADJACENT GROWTH PILLARS

DIVERSIFY: COMMODITIES

- Build our mining services capabilities, as a mine owner and operator
- Strategic acquisitions to expand DOID's portfolio to include other commodities (initially copper)

DIVERSIFY: GEOGRAPHY

- The BUMA Australia acquisition is a first step in expanding our core business into key global mining markets
- DOID is seeking to leverage our long-standing relationships to build a broad global client base

ADVANTAGE: TECHNOLOGY

- Monetising BUMA's industry-leading capabilities in Predictive and Digital Maintenance, Mine Plan Optimization and Safety Analytics
 - Build an Operation Excellence Technology Division to spin-off developed technology
- The application of this technology to acquisitions (including BUMA Australia) add substantial value

ADVANTAGE: INFRASTRUCTURE AND RENEWABLES

- Leveraging our infrastructure capability to capture Indonesia's renewable business growth and opportunities
- Initial investments in SUN SG, which is expanding its renewable business throughout South-East Asia and Australia



- DOID Consolidated financials (BUMA is currently the only operating subsidiary).
- 1Q22 Financials has fully consolidated with BUMA Australia.
- 3. Margins are based on net revenue excluding fuel.



Implementation Plan



Consolidating Core Business

Focus Area

- Integration and expansion of the Australian business
- Stabilisation of operations, leveraging the respective strength of the Australian and Indonesian businesses to improve global performance

- Integration of BUMA Australia has commenced, and will conclude after transitional arrangements with Downer conclude
- Executing global supply arrangements with key suppliers across Australia and Indonesia
- Rolling out technological transformation, especially predictive maintenance across the businesses

Improvement of Core Business

Focus Area

- Extension and expansion of current order book
- Targeting commodity diversification (including base metals)
- Selectively seeking further acquisitions, and organic growth

- Actively bidding for a pipeline work, particularly in Australia
- Continuing to improve the quality of our orderbook, and counterparties
- Continuing to review opportunistic acquisitions, in contracting and adjacent businesses
- Continued optimisation of funding profile

Mine Ownership

Focus Area

- Seeking to expand our core business into mine operation and ownership, with an initial focus on Indonesia and Australia
- Acquisitions will be considered based on the requirements and capacity within our core business

- We have reviewing a number of acquisitions. We will be selective based on the nature of the operations and the commodities
- May look to partner selectively, although there is a strong preference for controlling positions
- Preference for assets with a clear path to production



Company Overview

Financial Overview

Key Investment Highlights

Mining Services Overview

Appendix

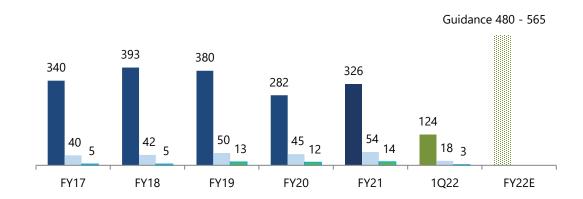


Financial Highlights

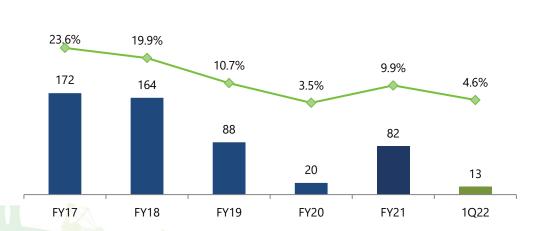


Overburden Removal¹ (m bcm), Coal Production & Hauling (m tonnes)

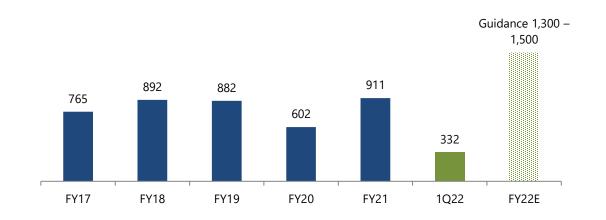




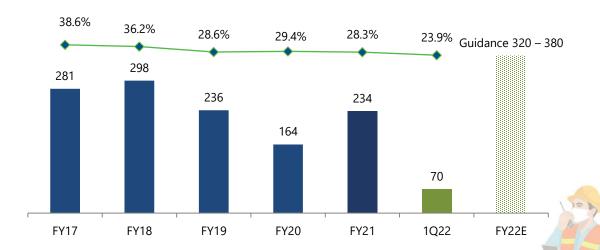
EBIT and EBIT Margin² (US\$m)



Revenue^{1,2} (US\$m)



EBITDA and EBITDA Margin^{1,2} (US\$m)



[.] FY22E Guidance includes full contribution from BUMA Australia.



Financial Results



US\$m, unless stated	FY20	FY21	Change	1Q21	1Q22	Change
Volumes						
Overburden Removal (m bcm)	282	326	1 6%	65	124	4 90%
Coal (mt)	45	54	1 9%	13	18	44 %
Key Financials						
Revenue	602	911	▲ 51%	160	332	1 08%
EBITDA	164	234	43 %	31	70	▲ 122%
EBITDA Margin	29.4%	28.3%	-	21.8%	23.9%	-
EBITDA Margin Operating Profit	29.4%	28.3% 82	- 314%	21.8% (1)	23.9%	- ▲ 1158%
						- 1158% N.M.
Operating Profit	20	82	▲ 314%	(1)	13	
Operating Profit Net Profit/(Loss)	20 (23)	82	▲ 314% ▲ 101%	(1) (26)	13 (0)	N.M.
Operating Profit Net Profit/(Loss) EPS (in Rp)	20 (23)	82	▲ 314% ▲ 101%	(1) (26)	13 (0)	N.M.

- Overburden Removal increased by 90% from 1Q21
 - 1Q22 reflects volume recovery and incremental volume from new contracts and BUMA Australia included
- **Revenue** increased by 108% from 1Q21
 - Increase in volume reflecting the recovery in the Company
- EBITDA increased by 122% from 1Q21
 - Increase due to higher volume
 - Increase in cost to support volume growth and new contracts
- Cash costs ex fuel per bcm increased by 9% from 1Q21
 - Incurred upfront costs necessary to facilitate growth ramp up efforts
 - Reflecting BUMA Australia cost
 - Cost related to higher than expected rain hours caused by the La Nina anomaly



Balance Sheet and Cashflow



US\$m, unless stated	Sep 21	Dec 21	Mar 22
Key Balance Sheet Items			
Cash Position ¹	371	221	155
Borrowings	894	920	979
Net Debt	523	700	823
Net Debt to EBITDA ²	3.23x	2.82x	2.79x
FCCR ²	2.96x	4.62x	5.98x

US\$m, unless stated	FY20	FY21	Change	1Q21	1Q22	Change
Unit Financials (US\$)						
Operating Cashflow	234	267	1 4%	27	40	47 %
Free Cashflow	211	(188)	▼ 189%	13	(18)	237%
Capital Expenditure	24	340	▲ 1305%	14	52	△ 269%

Liquidity position

- Free cash flow decreased reflected an incremental USD52mn capital expenditure to support growth expected from two new contracts signed
- Net debt to EBITDA ratio of 2.79x in 1Q 2022, showing that BUMA remain in healthy condition and continue maintaining minimum debt level

Refinancing of 2022 Notes

- Refinanced MUFG loan and Senior Notes 2022 with new US\$400M Senior Notes 2026 with greater flexibility to accommodate growth
- Secured new US\$350M Syndicated Facility led by Mandiri to fund growth capex and Australia acquisition

Borrowings comprise:

Bank Loan of US\$350mSenior Notes US\$400m

Financing leases outstanding of US\$205m

Operating Cashflow increased by 47%

- Driven by majority of the incremental in EBITDA
- The Group continues to maintain good relationships with customers to ensure no delay of payments

Free Cashflow decreased by 237% from 1Q21

High growth capex to support volume growth and new contracts

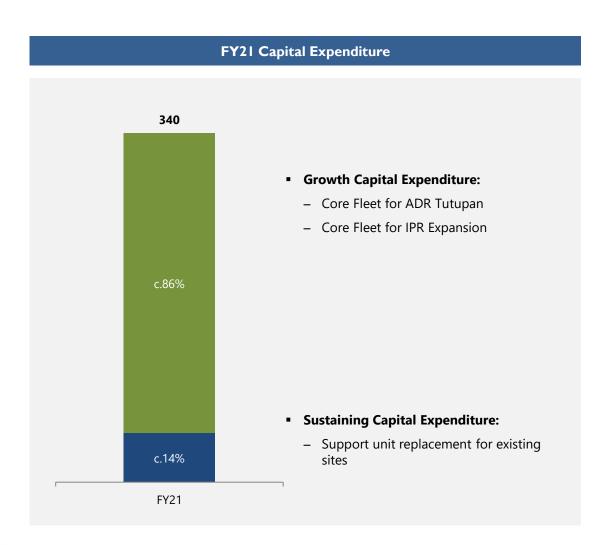
^{1.} Includes cash, cash equivalents and other current financial assets

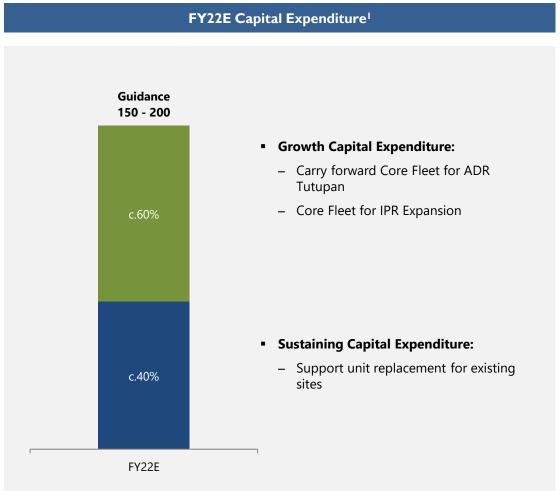
^{2.} Status of BUMA's in lieu of its Senior Notes and bank loan covenants



Capital Expenditure











US\$m, unless stated	1Q22	FY22E ¹
Volumes		
Overburden Removal (m bcm)	124	480-565
Coal (mt)	18	74-86
Financials		
Revenue	332	1,300- 1,500
EBITDA	70	320-380
Capital Expenditure	52	150-200

Factors underpinning volumes:

- Full year production in ADR Tutupan
- Increase from IPR contract expansion
- Additional from consolidating BUMA Australia

Capital Expenditure:

- Carry forward 2021 Capex
- Growth Capex to support IPR contract expansion
- Maintenance capex from Existing projects and BUMA Australia

^{1.} FY22E Guidance includes contribution from BUMA Australia



Weather Challenges



Total Rainfall Hours at Mine Site in Indonesia

- Higher rainfall throughout early months of the year 2021 as compared to the same months in previous years, and continued to 2022
- This heavier rainfall has continued to 3Q 2021 which is usually a driest season of the year
- BMKG expects El Nino is neutral but will potentially turn to La Nina towards the end of the year to Jan-22; thus, a continued risk for slower volume ramp-up for the remainder of the year
- 2021 weather has been an anomaly as seen impacting the whole Indonesia coal production but the Company will continue to address the loss production by optimizing other operational metrics.

Total for the Year Rainfall Hou
2017 823
2018 758
2019 745
2020 974
2021 1,050
1Q 2022 270





Company Overview

Financial Overview

Key Investment Highlights

Appendix

Mining Services Overview



Key Investment Highlights



- **Scalable Core Business:** Secure contracts with long-term clients provide predictable and stable revenues
- **Track Record:** History of improving operating performance, reducing maintenance costs and efficient capex strategy



- Capital Management: Active capital management throughout 2021 sees >60% of debt due in 2026 or later
- Opportunistic Growth: Strong and stable cashflows, and available liquidity, to drive opportunistic acquisitions and organic growth
- **Experienced Management:** Management team, with significant industry experience, to push further optimization and growth



1 Scalable Core Business: Secured, long-term contracts...



Contracts

No 1 2 3 4 5 6 7 8 9 10

Kalimantan

South Kalimantan

Queensland

1 & 2

Banjarmasin 3, 7, 8

Goonvella 2

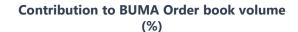
Blackwater 1

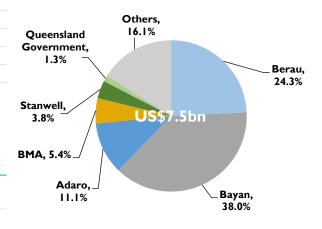
Commodore 3

No	Indonesia Customers	Years of Relationship	Existing Contract Period
1	Adaro (Paringin) ²	16 years	2009-2022 ¹
2	Adaro (Tutupan)	16 years	2021-2025
3	Angsana Jaya Energi (AJE)	3 years	2018-20215
4	Bayan - Indonesia Pratama (IPR) ³	15 years	2018-2031
5	Berau Coal (Binungan) ²	22 years	2003-20251
6	Berau Coal (Lati) ²	22 years	2012-2025 ¹
7	Geo - Sungai Danau Jaya (SDJ) ¹	5 years	2015-2023 ¹
8	Geo - Tanah Bumbu Resources (TBR) ¹	5 years	2018-2024 ¹
9	RAIN - Insani Baraperkasa (IBP)	2 years	2018-2025
10	Tadjahan Antang Mineral (TAM)	5 years	2015-2025

Existing Contract Years of **Australia Customers** Relationship **Period** BHP Billiton and Mitsubishi Alliance 10 years 2022 - 2026(Blackwater) BHP Billiton and Mitsubishi Alliance 14 years 2020 - 20224(Goonyella) Millmerran Power Management 21 years 2019 - 2024(Commodore) Stanwell Corp (Meandu) 9 years 2020 - 2025Bowen Coking Coal (Meandu) $2022 - 2025^{6}$ New

Orderbook





Kalimantan

Pontianak

West Kalimantan

¹⁾ Life of mine contract

²⁾ CCoW licensed

³⁾ In IQ21, signed an extension and expansion contract with Bayan to 2031. Bayan relationship started in 2003 but the Group did not work continuously at the Bayan mine sites

⁴⁾ Option to extend to 2024

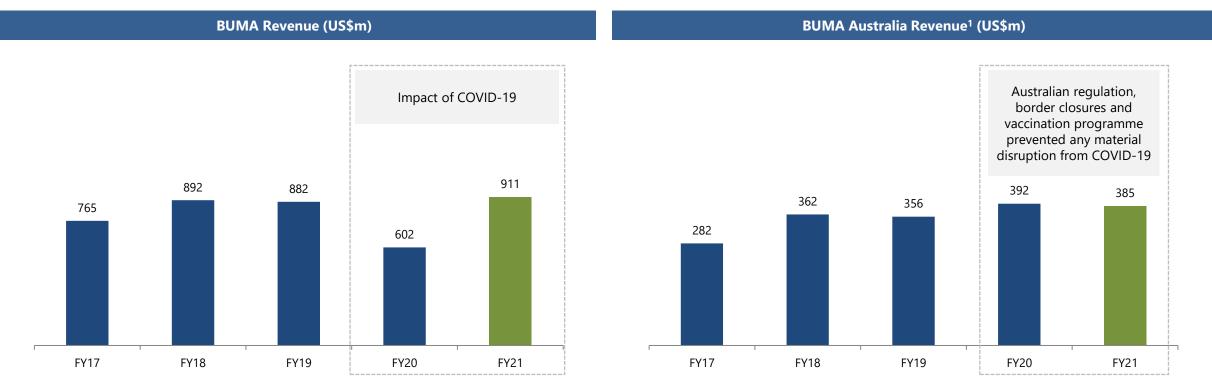
⁵⁾ Term sheet has been signed and extended to 2025

⁶⁾ Option to extend by I year



1 ...provide predictable and stable revenues





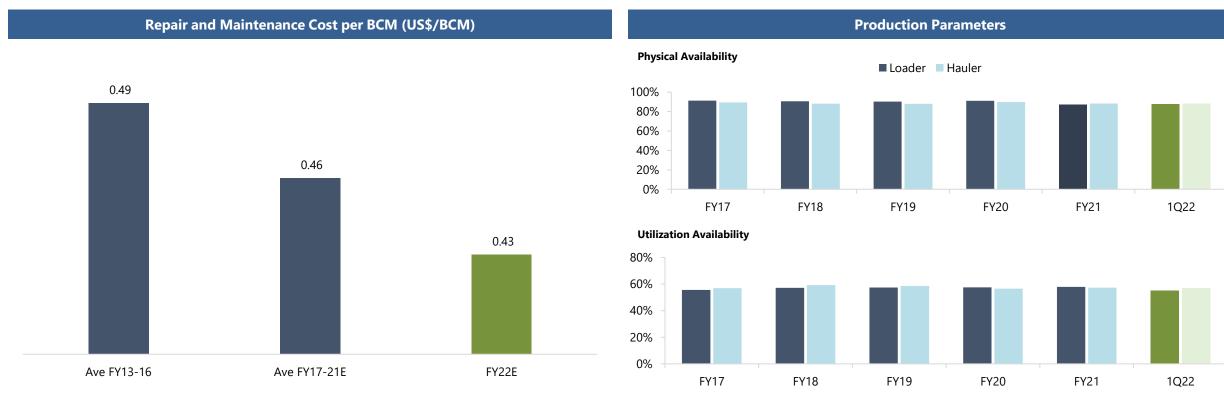
Company will remain prudent on capex planning and liquidity management to preserve future strong cash generation and support the incremental overall volumes.

1. BUMA Australia's historical results are for reference only and do not form part of DOID's financial statements. BUMA Australia's Financial Year is from Jul-Jun



2 Track Record: History of improving performance...



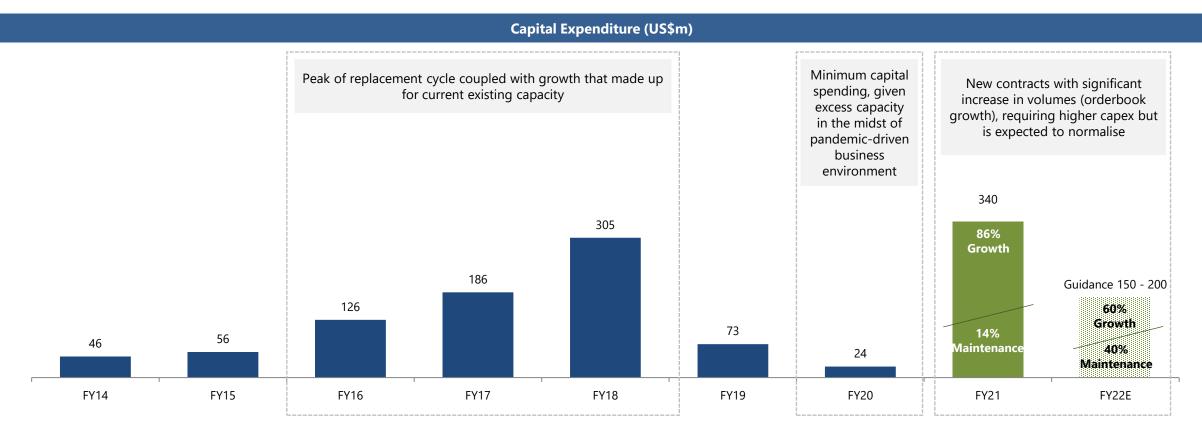


Initiatives including implementing digital maintenance and taking maintenance fully in-house have helped to extend major components life, resulting in a continuous improvement in Maintenance Costs per BCM moved while maintaining consistent performance



2 Track Record: ...and efficient capex strategy





- Optimal capital spending and utilization of capacity are keys for highest return in investment and liquidity buffer to sustain uncertainties
- Maintenance capex for existing capacity is expected to normalize in next few years
- Excess capacity will be optimized to minimize capital spending





Capital Management: Active capital management sees >60% of debt due in 2026 or later



Capital Management in 2021

US\$400 million

Senior Notes – Rated BB- by Fitch (Stable), Ba3 by Moody

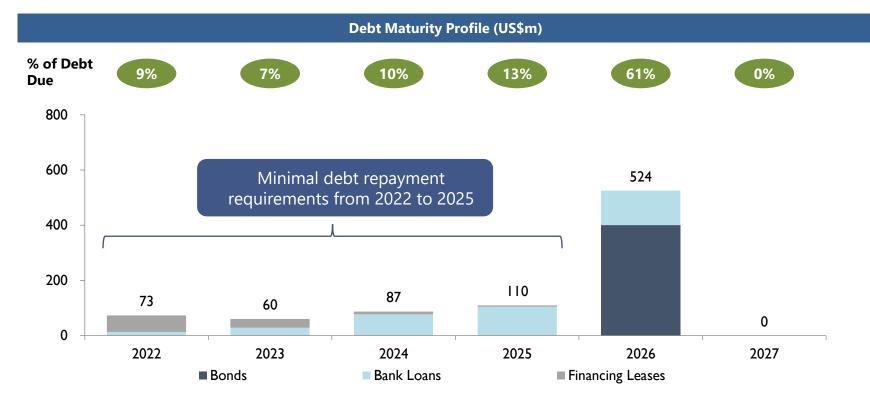
- Refinancing of previous debt structure was completed in March 31, 2021
- Coupon of 7.75% p.a.
- Tenor of 5NC2 due 2026
- Settlement at maturity (no amortization)
- Secured by DSRA
- Main use of proceeds to repay previous bank loans and Senior Notes

US\$350 million Syndicated Loan Facility

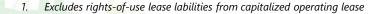
- Interest of LIBOR+3% p.a.
- Tenor of 4.75 years maturing Jan 2026
- Step-up amortization with average life of 3.65 years
- Secured by assets
- Main use of proceeds to support organic and inorganic growth
- The formerly bilateral loan facility is now a syndicated loan facility consisting of Bank Mandiri and JTrust.
- As of September 2021, the facility was fully drawn.

Financing Leases

- Average cost of LIBOR + 4.00% 4.50%
- Tenor 4 5 years, some extendable to 7 years
- Straight-line installments
- Outstanding at March 2022 appx. US\$205 million¹



- Post orderbook expansion over the last 2 years, the current mining services contracts are expected to be stable and consistent
- Back-ended amortization, preserving liquidity in the early years, providing flexibility to pursue growth
- Low average cost of debt
- Maintains great rapport with numerous suppliers. Post-BUMA Australia acquisition, the Group is now seeking to enter global supply contract agreements
- As we did in 2021, we will continue to actively manage our capital structure, in consideration of market conditions and opportunities

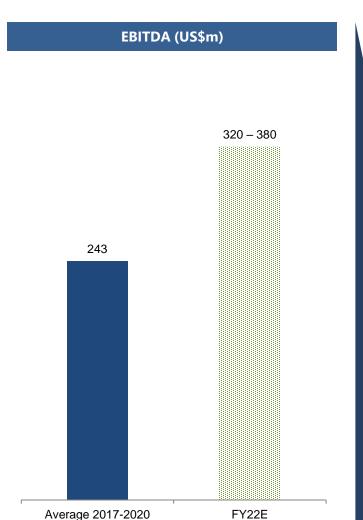






Opportunistic Growth: Strong and stable cashflows to drive diversification and growth





Diversification

- **By Region:** Now one of the key contractors in two of the world's key mining jurisdictions
- **By Client:** Diversifying and strengthening our contract book and client base, focusing on the lowest cost operations
- By Commodity: Beyond thermal coal
- **By Participation:** Into mine ownership

Debt Management

- Strong, stable cashflows allow us to effectively manage our capital structure. The Company has limited debt repayment for the next 4 years
- We retain flexibility to manage our debt position depending on market conditions and expansion initiatives

Spin-offs

- We are seeking to monetise BUMA's industry-leading capabilities in Predictive and Digital Maintenance, Mine Plan Optimization and Safety Analytics
- This includes building an Operation Excellence Technology Division, with a view to potential separation of the division



Dedicated management team with significant industry experience and expertise



Highly experienced leadership team, supported by Board of Commissioners with significant experience in the mining industry and expertise across capital markets and private equity

Delta Dunia Board of Commissioners



Hamid Awaludin President Commissioner and Independent Commissioner

- President Commissioner since 2011
- Also serves as President Commissioner of PT Surya Esa Perkasa Tbk and PT Pelita Samudera Shipping Tbk
- Previously served as the Ambassador of the Republic of Indonesia to the Russian Federation and Republic of Belarus
- Previously Minster of Justice and Human Rights of the Republic of Indonesia



Ashish Gupta Commissioner

- Commissioner since 2021
- Over 20 years of corporate finance and investing experiences across industries such as financial services, technology, media, natural resources and infrastructure
- Currently Managing Director of Tiga Investments
- Previously Managing Director and Partner at Farallon Capital Management



Nurdin Zainal Independent Commissioner

Independent Commissioner since 2009

- Retired Major General of the Indonesian Military
- Previously, among others, Deputy Assistant of Security for Army Chief of Staff, Chief of Staff at Regional Military Command 17 Trikora, Commander of Regional Military 17 Trikora



Peter John Chambers Independent Commissioner

- Independent Commissioner since 2021
- Over 25 years of experience in finance, telecommunications and investment oversight
- Currently advisor to Farallon Capital and Lippo Karawaci, and serves on a number of Boards and Board Committees, including Siloam Hospitals, PT BUMA, Indomines Pty Ltd, PT Kredit Pintar and Lippo Karawaci

Delta Dunia Board of Directors



Ronald Sutardja
President Director

- President Director of Delta Dunia since 2021
- Previously President Director at BUMA
- Previously held various senior roles in PT Trikomsel, Northstar Group, etc



Rani Sofjan
Director

- Director of Delta Dunia since 2009
- Also serves as a Managing Director of PT Northstar Pacific Capital



Una Lindasari
Director

- Director of Delta Dunia since 2021
- Had served in BUMA since 2014 as Director
- Previously a CFO in Noble Group Indonesia and financial controller in BP Indonesia

24



Dedicated management team with significant industry experience and expertise



Operational excellence underpinned by a strong and highly experienced management team with long tenures in the company

BUMA Senior Management



Sorimuda Pulungan President Director

- President Director of BUMA since 2021
- Previously Director at BUMA from 2012 to 2021
- Previously held various senior roles in PT Aurora Gold, PT INCO Tbk, etc.
- Experience in mining industry (gold/nickel/coal)



Indra Kanoena Vice President Director

- Vice President Director of BUMA since 2021
- Previously Director at BUMA from 2013 to 2021
- Previously held various senior role in PT INCO Tbk, PT HM Sampoerna Tbk, etc.
- Experience in Human Resources and heavy equipment maintenance management



Director

Director of BUMA since 2019

- Previously as Regional Manager Asia and Middle East in Shell Global Engineering
- Experience in Energy sector



Peter Setiawan Director

- Director of BUMA since 2021
- Held various roles in BUMA including General Manager of Finance, Budget, and Reporting, Accounting Manager at BUMA from 2010 to 2021
- Experience in Big 4 accounting firms

BUMA Australia Senior Management



Colin Gilligan CEO – BUMA Australia

- General Manager East and EGM with Downer since 2018
- 25 years of global mining experience at companies including Angloamerican, Thiess, Mitsui, Downer and GPR in executive and director roles



Ryan Kirkwood General Manager -



- General Manager Plant for all of Downer Mining since 2019
- Focused on Asset and Operations Management
- Over 15 years of experience in Asset Management covering mining, utilities and asset infrastructure at Thiess and Ventia



Ian Briggs General Manager – Legal and Risk

- General Manager Legal and Risk for Downer Mining since 2013
- Over 30 years of experience covering private practice and corporate legal roles, he was a partner of a major Australian law firm for 17 years and has led corporate legal teams working on projects, compliance and disputes in the construction and resources sectors for the past 8 years.



Neil Reynoldson General Manager – HST

- General Manager Health, Safety, Training and Sustainability with Downer Mining since
- Over 30 years of Australian mining experience at companies such as Peabody, BMA, Yancoal and Downer, he has worked on both contractor and owner operated mines



Hanno Nieuwoudt General Manager – HR

- Human Resources and Organisational Development professional with over 23 years experience spanning Construction, Aggregates, Cement and Mining industries in global fortune 500 companies – WBHO, Holcim, Cement Australia, Peabody Australia
- Certified Executive Coach with qualifications and experience in employee development, mentorship, talent management and HR systems



Company Overview

Financial Overview

Key Investment Highlights

Mining Services Overview

Appendix



Overview of Mining Services

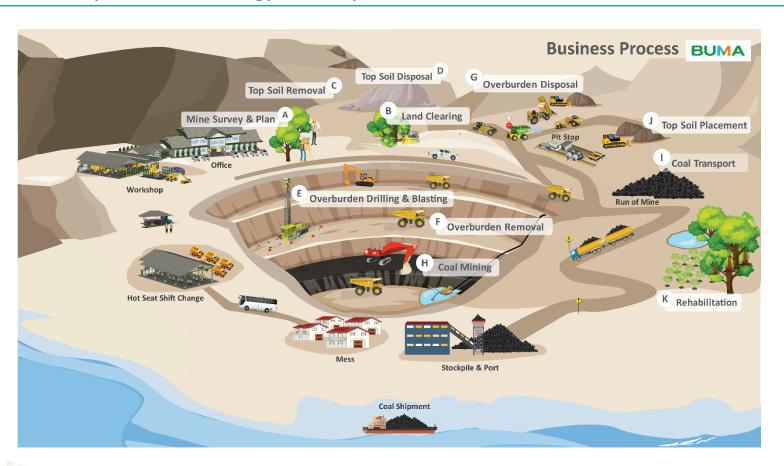


Planning and scheduling of mining operations within parameters set by the mine owners

Provides overburden removal, coal mining and coal transportation services

Coal mining contract miners play a critical role in the Indonesian coal industry

BUMA work scope covers the full mining production spectrum¹



- BUMA allows mining companies to efficiently manage capital by focusing on asset development and reducing capital investment on fixed assets
- ✓ BUMA has started extending its capabilities into the related mining infrastructure space, hence being better able to provide a broader service offering to its key coal mining customers

Note: Mining is carried out by mine owner with BUMA personnel/equipment under equipment rental arrangements



Operational Strategies







- Digitizing our manual maintenance procedures (WICOPE)
- Streamlining maintenance process while producing more accurate and higher quality results
- Further improving control over the maintenance process and providing more efficient inventory management.

Predictive Maintenance and EHMS

- Improved condition-based monitoring of equipment health, allowing for more effective and longer component life extension
- Utilizing artificial intelligence to better and more accurately predict the needs for maintenance and devise most effective maintenance plans, therefore streamlining maintenance process, reducing manhours, and reducing cost.

Cost Efficiency Initiatives - Maintenance



Streamline Processes

Addressing Mineplan Issues

Direct Dumping

- Soft material issues at one of the largest site has created productivity challenges
- Previous dumping method requires blending of soft material with hard material to prevent dangerous area throughout site. Lack of blending material delays production process
- Direct dumping uses channeling method whereby soft materials or mud can be channeled directly to specific disposal area that will not impact operations

Managing Unpredictable Weather

- Various planning scenarios for multiple rain hours assumptions ensuring better planning and preparation against unpredicted weather
- Optimize time loss during rain by using for other activities such as maintenance to reduce down time during high-production period.
- Post-recovery management: ensuring the sufficient availability of equipment necessary to reduce slippery hours such as graders and pumps for optimized use.
- Managing fleet post rain to ensure lowest incremental cost



28



Company Overview

Financial Overview

Key Investment Highlights

Mining Services Overview

Appendix



Consolidated Performance – 1Q 2022



Consolidated Statements of Financial Position							
In US\$ mn (unless otherwise stated)	Mar-22	Dec-21	YTD				
Cash and cash equivalents	138	194	-29%				
Other financial assets - current	18	26	-32%				
Trade receivables - current	323	295	9%				
Other current assets	188	158	19%				
Fixed assets - net	852	849	0%				
Other non-current assets	114	114	0%				
TOTAL ASSETS	1,633	1,636	0%				
Trade payables	187	253	-26%				
LT liabilities - current	116	100	16%				
Other current liabilities	125	121	3%				
LT liabilities - non current	873	830	5%				
Other non-current liabilities	71	66	7%				
TOTAL LIABILITIES	1,371	1,370	0%				
TOTAL EQUITY	261	266	-2%				

Financi	al Ratios ¹⁾	
	Mar-22	Mar-21
Gross margin	10.7%	5.4%
Operating margin	4.6%	-0.9%
EBITDA margin	23.9%	21.8%
Pretax margin	0.6%	-20.9%
Net margin	-0.2%	-17.7%

Consolidated Statements	of Profit or Loss	and OCI	
In US\$ mn (unless otherwise stated)	Mar-22	Mar-21	YoY
Net revenues	332	160	108%
Revenue excl. fuel	291	145	102%
Cost of revenues	(301)	(152)	98%
Gross profit	31	8	300%
Operating expenses	(18)	(9)	97%
Finance cost	(15)	(23)	-37%
Others - net	3	(6)	-154%
Pretax profit	2	(30)	-106%
Tax expense	(2)	5	-146%
Profit (loss) for the period	(0)	(25)	-98%
Other comprehensive income (loss) - net	(1)	(0)	778%
Comprehensive income (loss)	(1)	(25)	-94%
EBITDA	70	31	122%
Basic EPS (in Rp) 2)	(0)	(42)	-100%

Notes

- 1) Margins are based on net revenues excluding fuel
- 2) Reported Basic EPS translated into Rp using average exchange rate of Rp14,346 and Rp14,185 for 1Q22 and 1Q21 respectively..



Quarterly Progression

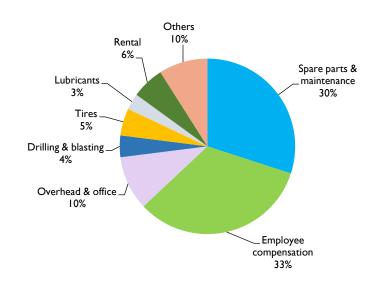


US\$m, unless stated	2Q20	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22
Volumes								
Overburden Removal (m bcm)	81.2	61.2	52.1	65.0	77.0	90.4	94.0	123.5
Coal (mt)	10.3	11.5	11.4	12.7	12.3	13.9	14.9	18.3
Key Financials								
Revenue	158	142	108	160	189	248	314	332
EBITDA	39	49	13	31	42	77	84	70
EBITDA Margin	26.0%	37.0%	12.8%	21.8%	24.6%	33.3%	29.8%	23.9%
Operating Profit	2	15	(21)	(1)	8	35	40	13
Net Profit/(Loss)	15	4	(19)	(26)	(7)	17	16	(0)
Unit Financials (US\$)								
Cash costs ex fuel per bcm	1.15	1.09	1.19	1.34	1.24	1.35	1.70	1.46
Cash costs ex fuel per bcm/km	0.40	0.40	0.45	0.49	0.45	0.42	0.58	0.48



Delta Dunia

BUMA's cash cost ex fuel (1Q 2022)



- ▶ The management team led the business to navigate through the prolonged downturn in 2020, focusing on optimizing asset utilization, strategically reducing capex, efficient inventory management and prudently reducing costs
- ▶ 1Q 2022 costs have included BUMA Australia, which has employee compensation as their biggest cost component vs BUMA Indonesia having spare parts & maintenance.
- ▶ 1Q 2022 still includes upfront costs in order to facilitate growth efforts, unusually high-rainfall condition in the quarter causing higher costs. Benefits of those upfront costs start to be visible this year and when volume have fully ramped-up.
- ▶ Technology driven initiatives continued to be pursued and are expected to reduce costs sustainably going forward



ESG Programme



Our Sustainability Framework

KEY STRATEGY	Operation	al Excellence	Divers	sification to support Lo	w Carbon Economy Tra	nsition		
Cross cutting ESG factors								
	Safety	Optimize	Ownership	Eco-efficiency	Community	Climate		
SUSTAINABILITY	Providing safe and healthy workplace through operational excellence and technology	Optimization on operational excellence and asset utilization with technology to drive efficiency and sustainability	Fostering sense of ownership and competencies in employees and developing future talent pipeline	Responsible mining through good mining practices which continue to drive efficiency	Empowerment of community and society to improve quality of life	Strengthen resilience and adaptive capacity to climate related hazards and natural disasters		
KEY PROGRAMS	 Safety Leadership Fatigue management Hazard & Risk Remote Health 	 Adaptive mine planning and e-GMP Predictive maintenance Digital maintenance 	 Industrial Class (BO-BM) DESA (teamwork) Multiple Versatility and e-Learning 	Water conservationWaste recycleFuel efficiency	Local business developmentLocal education support	Annual tree plantation program		
KEY ENABLERS		Corporate Governance	e Risk Management	Compliance Manag	ement Transparenc	y		

